

**Srividya Jandhyala**[srividya.jandhyala@essec.edu](mailto:srividya.jandhyala@essec.edu)

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**Academic Positions**

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ESSEC Business School	Singapore
Associate Professor	2016-
Assistant Professor	2013- 2016
Princeton University	Princeton NJ, USA
Fung Global Fellow and Visiting Research Scholar	2016-2017
The George Washington University	Washington DC, USA
School of Business, Assistant Professor	2009-2013
Elliott School of International Affairs, Assistant Professor	2009-2013
School of Business, Instructor	2008-2009

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**Education**

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The Wharton School, University of Pennsylvania	Philadelphia, USA
PhD in Management	2003-2009
London School of Economics and Political Science	London, UK
Masters of Science in Management (with Distinction)	2001-2002
University of Madras	Chennai, India
Bachelors of Technology in Chemical Engineering (with Distinction)	1997-2001

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**Research Interests**

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Disputes between private investors and host governments  
 Non-market strategy  
 Global Strategic Management  
 International Organizations and Global Governance  
 Infrastructure projects

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## Research

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### Journal Publications:

- Jandhyala, S, Henisz, W.J. and Mansfield, E. (2011). "Three Waves of BITs: The Global Diffusion of Foreign Investment Policy", *Journal of Conflict Resolution*, 55(6): 1045-1071.
- Cited by the Singapore [Chief Justice](#) at the China-ASEAN Justice Forum (25 September 2014)
- Jandhyala, S (2013). "Property Rights and International Investment in Information Technology Services", *Strategic Management Journal*, 34(7): 877-889
- Jandhyala, S and Weiner, R.J. (2014). "Institutions sans Frontières: International Agreements and Foreign Investment", *Journal of International Business Studies*, 45(6): 649-669
- Early version cited in [UNCTAD 2014](#) Report "The Impact of International Investment Agreements on Foreign Direct Investment: An overview of empirical studies 1998-2014"
  - Cited in the OECD Working Papers on International Investment, 2018/01, OECD Publishing, Paris.
- Jandhyala, S (2015). "International and Domestic Dynamics of Intellectual Property Protection", *Journal of World Business*, 50(2): 284-293
- Special Issue on Global Governance and International Nonmarket Strategies for the 21<sup>st</sup> Century
- Jandhyala, S and Phene, A. (2015) "The Role of Intergovernmental Organizations in Cross-Border Knowledge Transfer and Innovation", *Administrative Science Quarterly*, 60(4): 712-743
- Gertz, G, Jandhyala, S and Poulsen, L. (2018) "Legalization, diplomacy, and development: Do investment treaties de-politicize investment disputes?", *World Development*, 107: 239-252
- Cited in the OECD Working Papers on International Investment, 2018/01, OECD Publishing, Paris.

### Other Publications and Conference Proceedings:

- Jandhyala, S (2008). "De Facto Property Rights Protection and Impact on MNC Location Choices", *Academy of Management Best Paper Proceedings*, 2008(1): 1-6
- Winner of the International Management Division's Samsung Best Paper Award, 2008
- Jandhyala, S and Weiner, R.J. (2014) "Do International Investment Agreements Protect Investment? Micro-Level Evidence", *Academy of Management Best Paper Proceedings*, 2014
- Finalist, IM Division CGIO Best Paper in International Corporate Governance, 2014
- Jandhyala, Srividya (2015). "Bringing the state back in: India's 2015 model BIT", *Columbia FDI Perspectives*, No. 154, August 17, 2015
- Jandhyala, Srividya (2016). "Why do countries commit to ISDS for disputes with foreign investors?", *Academy of International Business (AIB) Insights*, 16(1):6-8
- Invited contribution to the special issue on "International Investment Agreements: Sovereignty at Bay in the 21<sup>st</sup> century"

**Papers under review:**

Effect of Political Shock: Evidence from Telecommunications License Cancellations in India (with Daniel Blake)

International Organizations and Political Risk: The case of Multilateral Development Banks in Infrastructure Projects

Leviathan as Foreign Investor: Geopolitics and Sovereign Wealth Funds (with Wendy Wang, Quan Li and Robert Weiner)

Organizational Coordination and Firm Innovation: A role for Inter-Governmental Organizations (with Anu Phene)

**Current projects:**

Firms' political strategies abroad: Opening the black-box of commercial diplomacy (with Lauge Poulsen and Geoff Gertz)

Strategic Political Risk: The case of aggressive bidding and hold-up in infrastructure projects

Cost overruns in infrastructure projects (with Himanshu Bhatt)

Political risk in renewable energy: Evidence from Solar Power Generation in India (with Obinna Chinewubeze)

Liability of foreignness in government contracting

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**Teaching**

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Instructor (at ESSEC Business School)

- Strategic Management (MSc), 2013, 2014, 2015, 2016
- Managing International Business (MSc), 2015, 2018
- Geopolitics (Executive Education), 2014, 2015
- International Business and Non-Market Strategy (PhD), 2018

Instructor (at George Washington University)

- Global Perspectives (MBA), Fall 2010, Fall 2011, Spring 2013
- Introduction to International Business (Undergraduate), Fall 2008-2011

Teaching Assistant (at The Wharton School)

- Global Strategic Management (MBA), Spring 2006-2008
- Introduction to Management (Undergraduate), Fall 2005 & Spring 2006

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## Seminar and Conference Presentations

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- 2018 - Temple University; American University; Princeton University (Fung Workshop); Academy of Management Annual Conference (Chicago); Strategic Management Society Annual Conference (Paris); Center for Global Development and Graduate Institute Geneva – Conference on Blended Development Finance and the New Industrial Policy (scheduled)
- 2017 - World Bank – ICSID; New York University; Baruch College; George Washington University; University of Maryland; International Studies Association Annual Conference (Baltimore); Academy of Management Annual Conference (Atlanta); Society for Institutional and Organizational Economics Annual Conference (New York); Industry Studies Association Annual Conference (Washington, DC)
- 2016 - Princeton University (Fung seminar series); The Wharton School; Northeastern University; Princeton - Politics of Multinational Firms, Governments, and Global Production Networks Conference
- 2015 - Singapore Management University (AMJ workshop); Chinese University of Hong Kong (Asia FDI Forum); Nanyang Technological University; Academy of Management Annual Conference (Vancouver); Academy of International Business Annual Conference (Bangalore, India); Atlanta Competitive Advantage Conference (Atlanta)
- 2014 - National University of Singapore (Political Science); Strategic Management Society Special Conference (Sydney); Academy of International Business Annual Conference (Vancouver); Academy of Management Annual Conference (Philadelphia); American Political Science Association Annual Conference (Washington, DC)
- 2013 - INSEAD; IE Business School; ESSEC Business School; National University of Singapore; Singapore Management University; Baruch College (Zicklin); Academy of International Business Annual Conference (Istanbul, Turkey); American Political Science Association Annual Conference (Chicago); Academy of Management Annual Conference (Orlando); Mid-Atlantic Strategy Conference (Virginia Tech)
- 2012 - Academy of International Business Annual Conference (Washington, DC); Academy of Management Annual Conference (Boston)
- 2011 - Tufts (Fletcher); Indian School of Business; International Political Economy Society (Wisconsin); Atlanta Competitive Advantage Conference (Atlanta)
- 2010 - Institute for Global and International Studies (George Washington University); Academy of International Business Annual Conference (Rio de Janeiro, Brazil); Academy of Management (Montreal, Canada); Annual Strategy and Business Environment Conference (Chicago)
- 2008 - Indian School of Business; London Business School; Emory University; Academy of Management Annual Conference (Anaheim); Academy of International Business Annual Conference (Milan, Italy); Temple University - 2<sup>nd</sup> Annual Offshoring Research Network Conference (Philadelphia); International Society for New Institutional Economics Annual Conference (Toronto, Canada); American Political Science Association Annual Conference (Boston)

2007 - George Washington University; University of Southern California; International Studies Association Annual Conference (Chicago); Academy of Management Annual Conference (Philadelphia); Academy of International Business Annual Conference (Indianapolis)

2006 - Academy of International Business Annual Conference (Beijing, China); London Business School - Trans-Atlantic Doctoral Conference (London, UK)

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## Honors & Awards

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- Princeton University Fung Global Fellowship, 2016-2017
- ESSEC Foundation Research Award, 2016
- Finalist, IM Division CGIO Best Paper in International Corporate Governance, Academy of Management, 2014
- Strategy Research Foundation Scholar, 2013-2014
- Finalist, "That's Interesting!" Award, Academy of International Business, 2012
- Finalist, Richard N. Farmer Award for best dissertation in International Business, Academy of International Business, 2010
- Winner of the International Management Division Samsung Best Paper Award, Academy of Management, 2008
- Finalist, SAMS/AIB Dissertation Proposal Award, Academy of International Business, 2007
- Outstanding Reviewer Award, International Management Division, Academy of Management, 2006, 2009
- Graduate Merit & Support Scheme Awards, London School of Economics, 2002
- Outstanding Undergraduate Student of the Year, 2000-2001, Sri Venkateswara College of Engineering, University of Madras

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## Grants

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- ESSEC Foundation White Project Award, 2015-2017
- ESSEC Research Center Grant, 2014
- Strategy Research Foundation Competitive Grant, 2013
- Associated faculty of the Sigur Center for Asian Studies, Research Enhancement Fund (2010), Center and Institute Facilitating Fund (2012), George Washington University
- Research grant, CIBER, George Washington University, 2010-2011, 2011-2012
- Research grant, Institute for Corporate Responsibility, George Washington School of Business, 2010
- Research data funding from the Dean's Office, George Washington School of Business, 2010 (with Anu Phene)
- Ackoff Fellowship, Wharton Risk Management & Decision Processes Center, 2007-2008
- Research Grant from the Mack Center for Technological Innovation, 2007, 2008
- Dissertation Research Grant from the Penn Lauder CIBER (Center for International Business Education and Research), University of Pennsylvania, 2005, 2006

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## Professional Activities & Service

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- Editorial Review Board  
Global Strategy Journal, 2017-2019
  
- Ad-hoc reviewer for  
**Management journals:** Academy of Management Journal, Administrative Science Quarterly, Organization Science, Journal of International Business Studies, Strategic Management Journal, Global Strategy Journal, Journal of Management Studies, Journal of World Business, Small Business Economics: An Entrepreneurship Journal, California Management Review  
**Political Science journals:** American Political Science Review, British Journal of Political Science, Comparative Political Studies, Review of International Organizations, International Interactions, Review of International Political Economy, International Studies Quarterly  
**Law journals:** ICSID Review – Foreign Investment Law Journal  
**Conferences:** Academy of International Business, Academy of Management, Strategic Management Society
  
- Elected ‘Representative at Large’ for the Global Strategy Interest Group, Strategic Management Society 2015-2017
  
- Panel Organizer
  - “Institutions and Firm Strategy”, Academy of Management, 2017, 2018 (with Daniel Blake)
  - “Global Governance and Firm Strategy”, Academy of Management, 2015
  - “Strategic Management of Political Relationships”, Academy of Management, 2014 (with Lite Nartey)
  - “Global Governance and International Strategies”, Academy of International Business, 2013
  
- At ESSEC Business School
  - Member of Recruitment Committee, 2013-2014, 2015-2016, 2017-2018
  
- At George Washington University, School of Business
  - Co-organizer (with Wenjie Chen & Hein Boggard) IB Seminar Series, 2011-2013
  - Research Committee Member, 2009, 2012-2013
  - Curriculum and Programs Committee Member, 2010
  - Undergraduate Programs Committee Member, 2008-2009
  
- At University of Pennsylvania, The Wharton School
  - Organizer, Management Department’s PhD seminar series, 2004-2005
  - Member, PhD Committee, Management Department, 2004-2005
  - Doctoral Student Representative, Management Department, 2004-2005

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## Affiliations

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Academy of Management; Academy of International Business; Strategic Management Society;  
American Political Science Association; International Studies Association